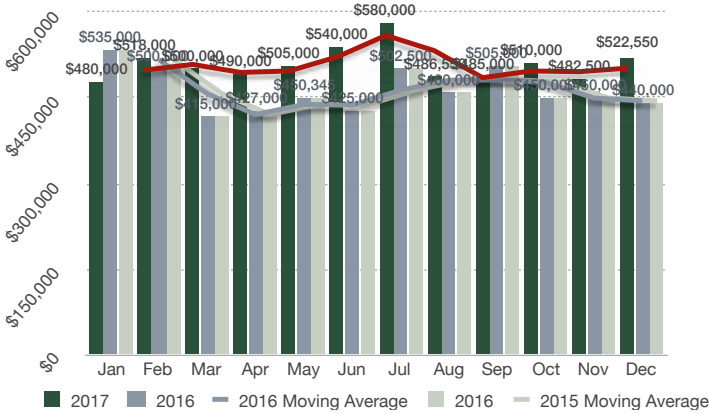


Seaside Market Report

JANUARY 13, 2018

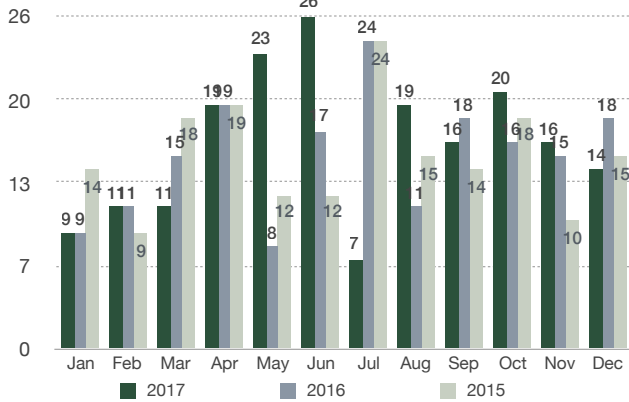
Seaside Median Sale Price 2015-2017



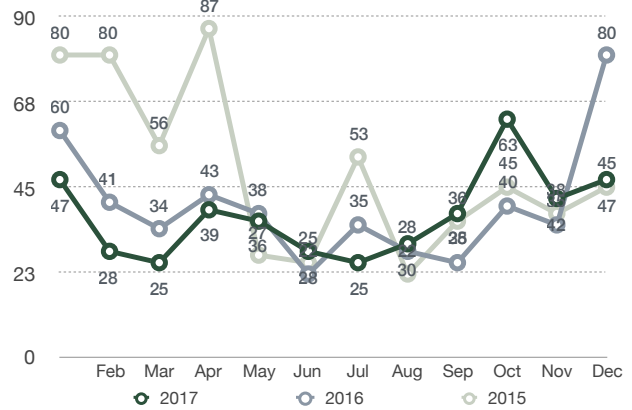
The Seaside and Sand City real estate market is one that sees inventory move rapidly if priced appropriately. Steady sales continued in December and there are now 15 homes in escrow. Five are in the high range of \$750-\$950,000.

	December	2017	2016
Median Sales Price		\$522,550	\$440,000
Monthly Homes Sold		14	18
Avg. Days on Market		47	80
Total Homes Sales Volume		\$7,994,500	\$8,506,576
Avg. Pending / Active Inventory		39	31

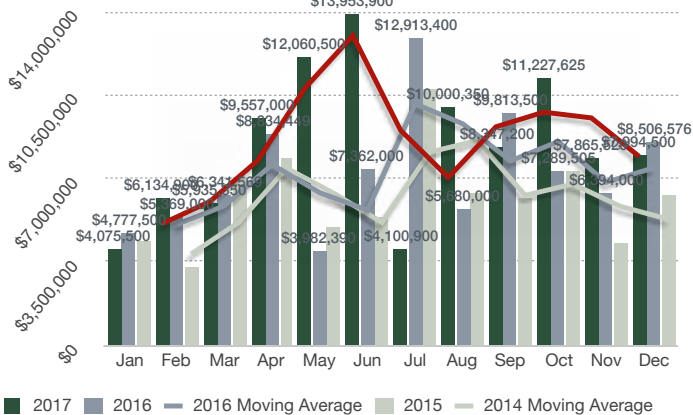
Seaside Homes Sold By Month



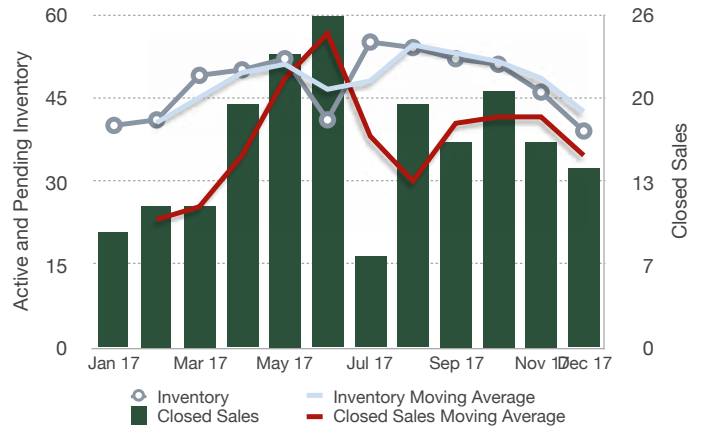
Seaside Average Days on Market



Seaside Home Sales Dollar Volume



Seaside: Active & Pending Inventory Compared with Closed Sales



Seaside

	Inventory	Closed Sales
Jan 17	40	9
Feb 17	41	11
Mar 17	49	11
Apr 17	50	19
May 17	52	23
Jun 17	41	26
Jul 17	55	7
Aug 17	54	19
Sep 17	52	16
Oct 17	51	20
Nov 17	46	16
Dec 17	39	14

Seaside Homes Sold By Month: 2015-2017

	2017	2016	2015
Jan	9	9	14
Feb	11	11	9
Mar	11	15	18
Apr	19	19	19
May	23	8	12
Jun	26	17	12
Jul	7	24	24
Aug	19	11	15
Sep	16	18	14
Oct	20	16	18
Nov	16	15	10
Dec	14	18	15

Seaside Average Days on Market

	2017	2016	2015
Jan	47	60	80
Feb	28	41	80
Mar	25	34	56
Apr	39	43	87
May	36	38	27
Jun	28	22	25
Jul	25	35	53
Aug	30	28	22
Sep	38	25	36
Oct	63	40	45
Nov	42	35	38
Dec	47	80	45

Seaside Median Sale Price: 2015-2017

	2017	2016	2015
Jan	\$480,000	\$535,000	\$320,000
Feb	\$518,000	\$500,000	\$315,000
Mar	\$500,000	\$415,000	\$374,500
Apr	\$490,000	\$427,000	\$371,500
May	\$505,000	\$450,345	\$410,000
Jun	\$540,000	\$425,000	\$414,000
Jul	\$580,000	\$502,500	\$440,500
Aug	\$486,550	\$460,000	\$400,000
Sep	\$485,000	\$505,000	\$427,500
Oct	\$510,000	\$450,000	\$397,000
Nov	\$482,500	\$450,000	\$398,000
Dec	\$522,550	\$440,000	\$414,000

Seaside Home Sales Dollar Volume

	2017	2016	2015
Jan	\$4,075,500	\$4,777,500	\$4,389,000
Feb	\$6,134,900	\$5,369,000	\$3,285,500
Mar	\$5,935,350	\$6,341,569	\$7,045,500
Apr	\$9,557,000	\$8,834,449	\$7,832,110
May	\$12,060,500	\$3,982,390	\$4,905,250
Jun	\$13,953,900	\$7,362,000	\$5,415,500
Jul	\$4,100,900	\$12,913,400	\$10,806,565
Aug	\$10,000,350	\$5,680,000	\$6,381,000
Sep	\$8,347,200	\$9,813,500	\$6,206,097
Oct	\$11,227,625	\$7,289,505	\$7,336,200
Nov	\$7,865,520	\$6,394,000	\$4,330,000
Dec	\$7,994,500	\$8,506,576	\$6,260,457

Seaside Active/ Pending Inventory

	2017	2016	2015
Jan	40	40	30
Feb	41	34	43
Mar	49	42	32
Apr	50	39	36
May	52	49	32
Jun	41	41	35
Jul	55	52	53
Aug	54	58	47
Sep	52	45	40
Oct	51	42	37
Nov	46	40	34
Dec	39	31	31