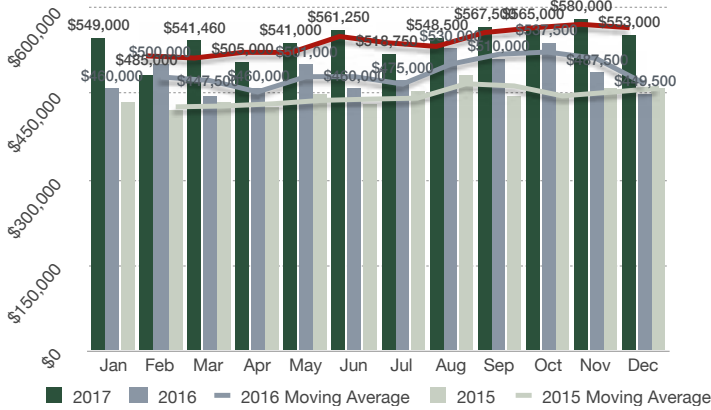


Marina Market Report

JANUARY 13, 2018

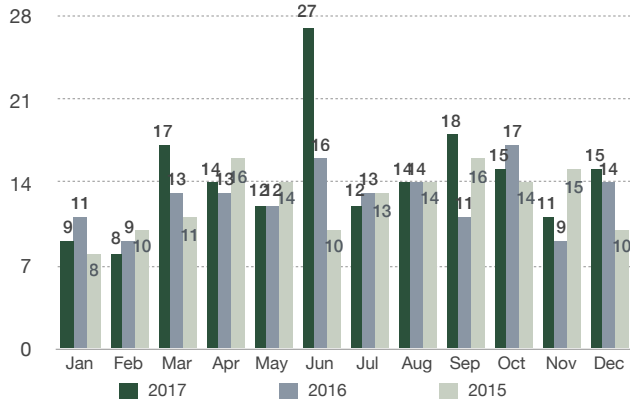
Marina Median Sale Price 2015-2017



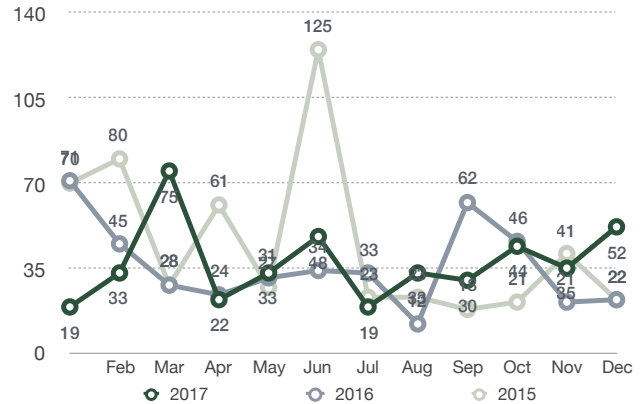
The Marina real estate market is steady with sales from both traditional homes and new developments under construction. There are currently 18 homes in escrow with 8 of those in the new developments.

	December	2017	2016
Median Sales Price		\$553,000	\$449,500
Monthly Homes Sold		15	14
Avg. Days on Market		52	22
Total Homes Sales Volume		\$8,969,949	\$5,511,250
Avg. Pending / Active Inventory		38	44

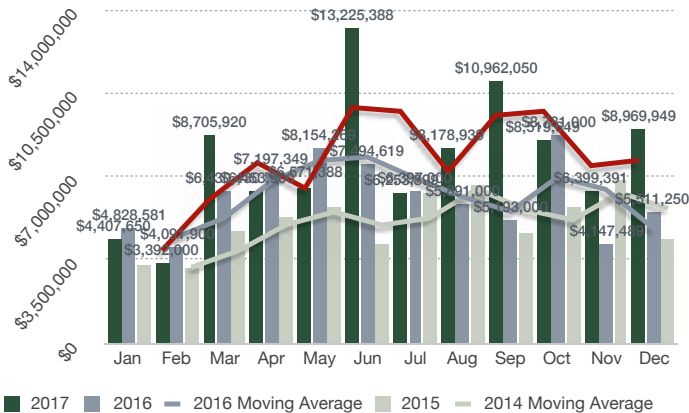
Marina Homes Sold By Month



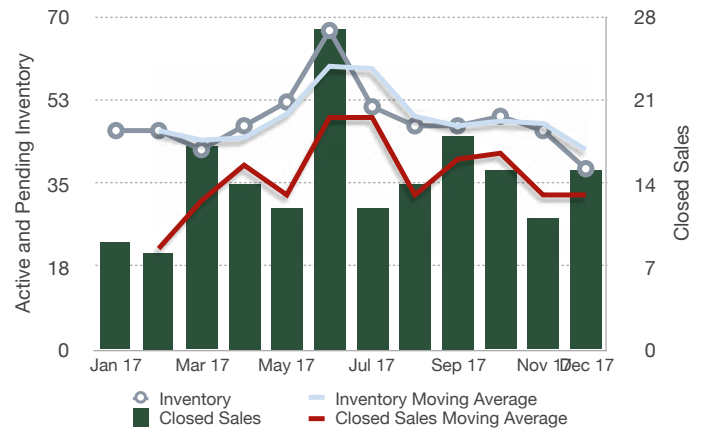
Marina Average Days on Market



Marina Home Sales Dollar Volume



Marina: Active & Pending Inventory Compared with Closed Sales



Marina

	Inventory	Closed Sales
Jan 17	46	9
Feb 17	46	8
Mar 17	42	17
Apr 17	47	14
May 17	52	12
Jun 17	67	27
Jul 17	51	12
Aug 17	47	14
Sep 17	47	18
Oct 17	49	15
Nov 17	46	11
Dec 17	38	15

Marina Homes Sold By Month: 2015-2017

	2017	2016	2015
Jan	9	11	8
Feb	8	9	10
Mar	17	13	11
Apr	14	13	16
May	12	12	14
Jun	27	16	10
Jul	12	13	13
Aug	14	14	14
Sep	18	11	16
Oct	15	17	14
Nov	11	9	15
Dec	15	14	10

Marina Average Days on Market

	2017	2016	2015
Jan	19	71	70
Feb	33	45	80
Mar	75	28	28
Apr	22	24	61
May	33	31	27
Jun	48	34	125
Jul	19	33	23
Aug	33	12	23
Sep	30	62	18
Oct	44	46	21
Nov	35	21	41
Dec	52	22	22

Marina Median Sale Price: 2015-2017

	2017	2016	2015
Jan	\$549,000	\$460,000	\$435,000
Feb	\$485,000	\$500,000	\$419,900
Mar	\$541,460	\$447,500	\$438,000
Apr	\$505,000	\$460,000	\$427,500
May	\$541,000	\$501,000	\$450,000
Jun	\$561,250	\$460,000	\$432,000
Jul	\$518,750	\$475,000	\$453,500
Aug	\$548,500	\$530,000	\$482,500
Sep	\$567,500	\$510,000	\$445,950
Oct	\$565,000	\$537,500	\$447,500
Nov	\$580,000	\$487,500	\$459,000
Dec	\$553,000	\$449,500	\$461,500

Marina Home Sales Dollar Volume

	2017	2016	2015
Jan	\$4,407,650	\$4,828,581	\$3,268,000
Feb	\$3,392,000	\$4,091,900	\$3,107,204
Mar	\$8,705,920	\$6,430,430	\$4,678,959
Apr	\$6,453,900	\$7,197,349	\$5,281,040
May	\$6,571,388	\$8,154,269	\$5,748,625
Jun	\$13,225,388	\$7,494,619	\$4,185,293
Jul	\$6,253,899	\$6,397,000	\$6,327,000
Aug	\$8,178,939	\$5,891,000	\$6,639,900
Sep	\$10,962,050	\$5,193,000	\$4,595,423
Oct	\$8,519,649	\$8,781,000	\$5,772,630
Nov	\$6,399,391	\$4,147,489	\$6,884,330
Dec	\$8,969,949	\$5,511,250	\$4,432,794

Marina Active/ Pending Inventory

	2017	2016	2015
Jan	46	44	43
Feb	46	49	47
Mar	42	51	39
Apr	47	46	37
May	52	42	37
Jun	67	40	42
Jul	51	42	52
Aug	47	47	59
Sep	46	42	55
Oct	49	45	48
Nov	46	49	46
Dec	38	44	43