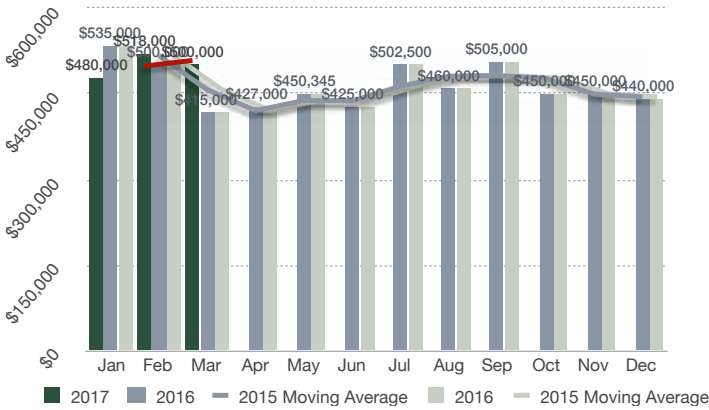


Seaside Market Report

APRIL 8, 2017

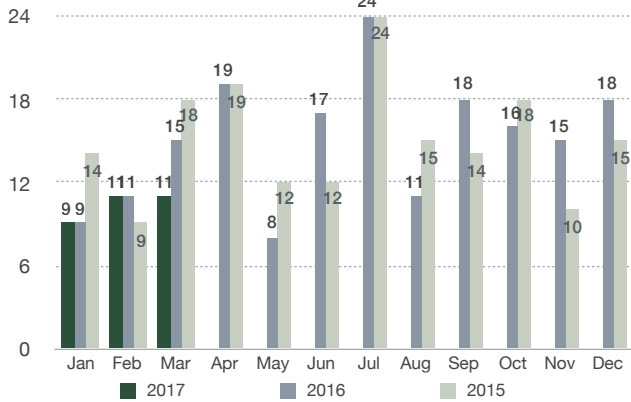
Seaside Median Sale Price 2015-2017



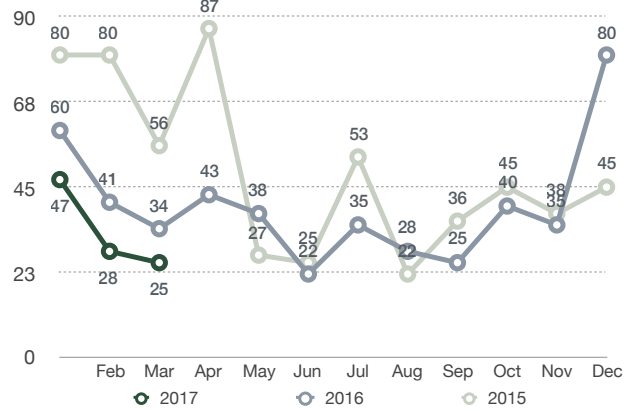
The Seaside and Sand City real estate market is one that sees inventory move rapidly. Sales continue to be strong, days on market is low, and inventory is selling fast in the \$450,000 and lower price points. 32 homes are in escrow.

	March 2017	2016
Median Sales Price	\$500,000	\$415,000
Monthly Homes Sold	11	15
Avg. Days on Market	25	34
Total Homes Sales Volume	\$5,935,350	\$6,341,569
Avg. Pending / Active Inventory	49	42

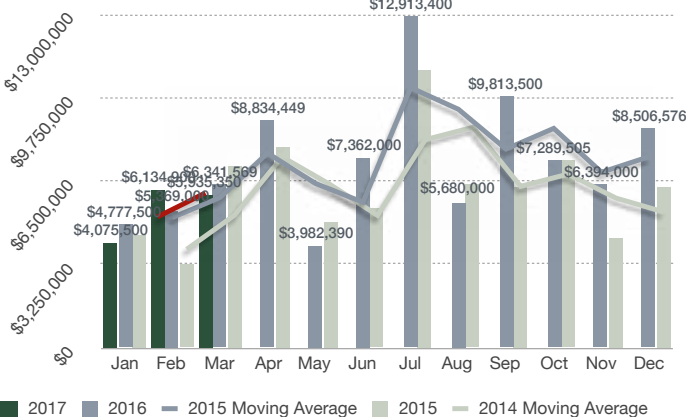
Seaside Homes Sold By Month



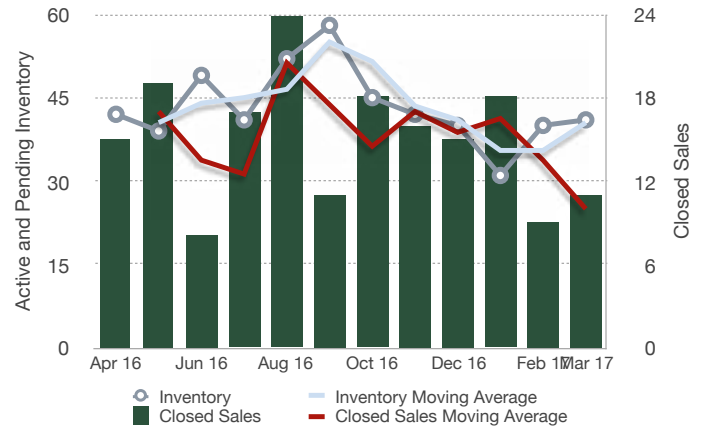
Seaside Average Days on Market



Seaside Home Sales Dollar Volume



Seaside: Active & Pending Inventory Compared with Closed Sales



Seaside

	Inventory	Closed Sales
Mar 16	42	15
Apr 16	39	19
May 16	49	8
Jun 16	41	17
Jul 16	52	24
Aug 16	58	11
Sep 16	45	18
Oct 16	42	16
Nov 16	40	15
Dec 16	31	18
Jan 17	40	9
Feb 17	41	11

Seaside Homes Sold By Month: 2015-2017

	2017	2016	2015
Jan	9	9	14
Feb	11	11	9
Mar	11	15	18
Apr		19	19
May		8	12
Jun		17	12
Jul		24	24
Aug		11	15
Sep		18	14
Oct		16	18
Nov		15	10
Dec		18	15

Seaside Average Days on Market

	2017	2016	2015
Jan	47	60	80
Feb	28	41	80
Mar	25	34	56
Apr		43	87
May		38	27
Jun		22	25
Jul		35	53
Aug		28	22
Sep		25	36
Oct		40	45
Nov		35	38
Dec		80	45

Seaside Median Sale Price: 2015-2017

	2017	2016	2015
Jan	\$480,000	\$535,000	\$320,000
Feb	\$518,000	\$500,000	\$315,000
Mar	\$500,000	\$415,000	\$374,500
Apr		\$427,000	\$371,500
May		\$450,345	\$410,000
Jun		\$425,000	\$414,000
Jul		\$502,500	\$440,500
Aug		\$460,000	\$400,000
Sep		\$505,000	\$427,500
Oct		\$450,000	\$397,000
Nov		\$450,000	\$398,000
Dec		\$440,000	\$414,000

Seaside Home Sales Dollar Volume

	2017	2016	2015
Jan	\$4,075,500	\$4,777,500	\$4,389,000
Feb	\$6,134,900	\$5,369,000	\$3,285,500
Mar	\$5,935,350	\$6,341,569	\$7,045,500
Apr		\$8,834,449	\$7,832,110
May		\$3,982,390	\$4,905,250
Jun		\$7,362,000	\$5,415,500
Jul		\$12,913,400	\$10,806,565
Aug		\$5,680,000	\$6,381,000
Sep		\$9,813,500	\$6,206,097
Oct		\$7,289,505	\$7,336,200
Nov		\$6,394,000	\$4,330,000
Dec		\$8,506,576	\$6,260,457

Seaside Active/ Pending Inventory

	2017	2016	2015
Jan	40	40	30
Feb	41	34	43
Mar	49	42	32
Apr		39	36
May		49	32
Jun		41	35
Jul		52	53
Aug		58	47
Sep		45	40
Oct		42	37
Nov		40	34
Dec		31	31